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## Kian Capital Transaction Announcement – Westcoast Gate and Entry Systems, LLC

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**April 2017:** Kian Capital is pleased to announce that it has acquired Westcoast Gate & Entry Systems (“Westcoast Gate” or the “Company”), a premier provider of high-end gate installation & repair services in the greater Los Angeles metropolitan area.

Westcoast Gate was founded in 1998 by Gary Ovsiowitz. The Company delivers superior customer service and caters to a clientele that deeply values home and building security. Due to the Company’s commitment of providing reliable service on a 24/7 basis, it boasts a customer base of nearly 10,000 families since inception.

Kian partnered with Crescendo Capital Partners and management to acquire the Company.

Gary Ovsiowitz, Founder and President of Westcoast Gate, said “Over the past 19 years, our core mission has been to address our customers’ needs with exceptional levels of service and quality. This commitment formed the foundation of our extensive customer referral network and strong reputation in the Los Angeles

market. Now is the perfect time for Westcoast Gate to partner with Kian Capital and Crescendo Capital to build upon our success to date and execute on our growth plan.”

Kevin McCarthy, Partner at Kian Capital, said “Westcoast Gate’s broad referral network and leading reputation is a testament to Gary’s unwavering focus on his customers. In partnership with Gary, we look forward to providing financial and strategic support that will enable the Company to capitalize on numerous growth opportunities while building upon its already best-in-class customer service.”

Matt Levenson, Partner at Kian Capital, added “We look forward to working closely with Gary and his team to build upon the Company’s customer base, including its relationships with leading general contractors and construction firms.”

More information about Westcoast Gate can be found by visiting [www.westcoastgate.com](http://www.westcoastgate.com).

### About Kian Capital

With offices in Atlanta, GA and Charlotte, NC, Kian Capital is a licensed Small Business Investment Company ("SBIC") with \$150 million of capital under management. Kian makes mezzanine debt and equity investments in leading lower middle-market companies across a broad range of industries, typically providing between \$5 million and \$15 million of capital per transaction. We partner with management teams, independent sponsors and private equity firms to build and grow successful, high-quality businesses. Our team has deep expertise across the capital structure, including control private equity, mezzanine debt and leveraged senior debt, which enables us to be flexible, value-added partners to help support the long-term objectives of business owners.

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### ATLANTA

**Rick Cravey**

Partner

(404) 748-1755

[rcravey@kiancapital.com](mailto:rcravey@kiancapital.com)

**Scott Buschmann**

Partner

(404) 748-1619

[sbuschmann@kiancapital.com](mailto:sbuschmann@kiancapital.com)

### CHARLOTTE

**Kevin McCarthy**

Partner

(704) 943-2501

[kmccarthy@kiancapital.com](mailto:kmccarthy@kiancapital.com)

**Matt Levenson**

Partner

(704) 943-2504

[mlevenson@kiancapital.com](mailto:mlevenson@kiancapital.com)

2970 Peachtree Road, NW  
Buckhead Centre, Suite 530  
Atlanta, GA 30305

4201 Congress Street  
Rotunda Building, Suite 440  
Charlotte, NC 28209